

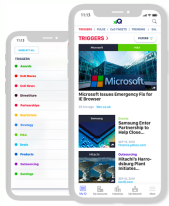


Designed from the ground up, xiQ equips B2B sales professionals with next-generation capabilities to execute comprehensive Account-Based strategies. xiQ for Microsoft Dynamics 365 leverages AI to empower sales reps to personalize client engagement, extract first-hand intent data, and provide account insights, sales triggers, and alerts in one easy-to-use interface.



I DISC PERSONALITY INSIGHTS

AI-deduced psychometric personality analysis for people, providing you actionable insights to custom-tailor your engagement



I SALES TRIGGERS

Provide you with real-time sales triggers and business alerts that you can leverage to create sales opportunities



I 360° ACCOUNT INTELLIGENCE

Be your one-stop-shop for 360-degree intelligence on target accounts, saving time and effort



I INTERACTIVE ACCOUNT DOSSIERS

Summarize news, executive activity, DISC personality analysis, and key financials in one powerful PDF and Powerpoint document that can be shared amongst team members